

Curriculum Vitae

PERSONAL INFORMATION

Name:	Anto Domazet	
Date of birth:	30.4.1947.	
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Fields of interest:	International marketing, international economics, strategic marketing, strategic brand management, competitiveness, export promotion, foreign direct investment, privatization and restructuration.	

EDUCATION BACKGROUND

Name of institution	Dates attended	Qualification achieved
Faculty of economics, University of Belgrade (1965 – 1969)	4 years	BSc of Economics
Scuola superiore Enrico Mattei Milano, Italia (1972 – 1973)	1 year	Master in Oil and Gas business management
Postgraduate study on Faculty of economics, University Josip Juraj Štrosmajer Osijek, Croatia (1973 – 1977)	4 years	MSc of economic science, Marketing specialization
Faculty of economics, University Josip Juraj Štrosmajer Osijek, Croatia (1986.)		PhD of economic science

Working Knowledge of Foreign Languages [from 1 to 5 (1 = weak, 5 = excellent)]

Language	Reading	Speaking	Writing
English	4	4	3
Italian	4	4	4
Russian	5	5	5

ADDITIONAL SKILLS/ABILITIES (eg. computer software knowledge, driving license...)

SKILL/ABILITY	Description
Computers	MS Office
Others	Driver licence of B

PRESENT POSITION:

Institution:	School of Economics and Business, University of Sarajevo Economic Institute Sarajevo	
Position:	Professor of Department of Marketing Head of Economic Institut Sarajevo	
Business Address:	Trg oslobođenja Alija Izetbegović br.1 Branilaca Sarajeva 47	
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EMPLOYMENT HISTORY

Previous full-time positions:

Institution	Duration	Position
Institute of Economics Sarajevo (2006)	5 years	Director
School of Economics and Business (1997 – 2001); (1997-2011)	12 years	Professor at Department of Marketing
Council of Ministers of Bosnia and Herzegovina (2001-2003)	2 years	Minister of Treasury of B&H
Energoinvest dd Sarajevo (1995-1997)	2 years	Director of International Division
Energopetrol Sarajevo (1992 – 1995)	3 years	Foreign Trade Director
Energoinvest Sarajevo (1987 – 1992)	6 years	Vice-president for Oil and Gas Business
Oil Refinery Modriča (1969 – 1977); (1979 – 1987)	7 years 4 years 3 years 1 year	Deputy General Director Financial Director Head of Planning and analyzing unit Economist in Planning and analyzing unit
Modriča city (1982-1983)	1 year	Mayor of the Modriča city
Natron Maglaj (1978 – 1979)	1 year	Deputy General Director
Oil Refinery Modriča (1969-1970. and 1971-1977)	7 years	Analyst, head of planning unit, financial director

MEMBERSHIP IN PROFESSIONAL BODIES/ORGANIZATIONS

1. Association of Economists Sarajevo, president
2. Member of the Social Sciences Board of Academy of Sciences and Arts of Bosnia and Herzegovina
3. Member of Scientific Referents Advisory Board of journal Transition Study Review, Venice, Italy 2004-2007
4. Member of economic-scientific board of Council of Ministers of Bosnia and Herzegovina 2006-2008
5. Member of Editors board of Zbornik radova at School of Economics and Business Sarajevo 2004-2009
6. Member of American marketing Association

KEY QUALIFICATIONS

1. International marketing and international economics
2. Strategic brand management
3. Competitiveness
4. Export promotion and Foreign direct investment
5. Privatization and restructuring companies

SPECIFIC PROFESSIONAL EXPERIENCE

1. Head of Sector for gas in Energoinvest in vertical business system integration for research (as model production sharing with AMOCO) – Export business with gas and oil – Refinery processing of gas and oil – marketing and gas distribution at domestic and abroad markets (1987-1995)
2. Advisor board of Yugoslav (Adriatic) oil pipeline (1988-1991)
3. Vice-president of Chamber of Economy B&H for international cooperation (1992-2001)
4. Head of International Division at Energoinvest (1995-1997)
5. President of Advisory board of Agency for privatization of FBiH (2001)
6. Minister of Treasury of B&H in Council of Ministers of Bosnia and Herzegovina (2001-2003)
7. Coordinator for gas and oil in Council of Ministers of Bosnia and Herzegovina (2002-2003)
8. governor of International monetary fund for B&H
9. Coordinator for preparation activities on Corridor Vc in Council of Ministers of B&H (2001-2002)
10. Head of Institute of Faculty of Economics Sarajevo (2004-2006) and Institute of Economics Sarajevo (since 2006)

OTHER RELEVANT INFORMATIONS

Awards (Special Engagement and Recognition)

1. Silver medal for working of President of Yugoslavia – 1978.
2. Silver medal for working of Presidency of Yugoslavia – 1984.
3. Golden plaque of Modriča city – 1983.
4. Plaque of Chamber of Economy B&H – 1997.

REFERENCES – BIBLIOGRAPHY

1. BOOKS AND CHAPTERS

1. Strategic directions of research activities in the Federation of Bosnia and Herzegovina (co-author with Matić, B.), Ministry of Education and Science of FB-H, Sarajevo, 2011.
2. Bosnia and Herzegovina: society and economics in the trap of politics, Chapter in the book: "South Eastern Europe After the Crisis: A New Dawn or Back to Business as Usual?", ed. Bartlett, W. and Monastiriotis, V., London School of Economics, London, 2010.
3. Competitiveness of Sarajevo Centar Municipality and Public Private Partnership projects, in Guide for Investment of Centar Municipality (2010), Planning Institute of Sarajevo Canton -
4. Statistic (NUTS) regionalization of Bosnia and Herzegovina – application of factorial and cluster analysis, coauthor, Economic Institute Sarajevo, 2009.
5. Public private partnership in Sarajevo Canton, in Sarajevo Canton – place for successful business, Arch. Design, Sarajevo, 2008.
6. Export promotion strategy – conceptual framework for Bosnia and Herzegovina, Economic Institute Sarajevo, 2006.
7. Competitiveness and export potential of metalworking industry of Bosnia and Herzegovina (coauthor with Čaušević, F.), Economic Institute Sarajevo, 2006.
8. Summary Proceedings of the 56th Annual Meeting of the Board of Governors.: September 29, 2002, International Monetary Fund, Fifty-sixth Annual Meeting of the Board of Governors, International Monetary Fund International Monetary Fund World Bank, International Monetary Fund, World Bank.
9. Transition in B-H (ed. Bošnjović, I.), Chapter Transition and internalization of B-H enterprises, Academy of Sciences and Arts of B&H, Sarajevo 2000.
10. Ownership transformation in Federation Bosnia and Herzegovina, (ed. Hasić, D.), Chapter Corporate management and restructuring of privatized enterprises, Official Gazette of B-H, Sarajevo, 1999.
11. Small business management, (ed. Tihi, B.), Chapter Human resources and time management in small business, in book, Cankar Slovenian Cultural Society Sarajevo, Business Academy of School of Economics and Business Sarajevo and Club Sutjeska 32, Sarajevo 1994.
12. Growth strategy of large organizations, Svjetlost, Sarajevo, 1989.

2. UNIVERSITY TEXTBOOKS AND PUBLICATIONS

1. Marketing (ed. Domazet, A., Babić-Hodović, V., Kurtović, E.) (2011), Chapter: *Strateška analiza u marketingu*, 4th ed., School of Economics and Business Sarajevo.
2. Marketing (ed. Tihi, B., Čičić, M., Brkić, N.) (2006), Chapter Competitive advantages in marketing, and Chapter Social responsibility in marketing, School of Economics and Business Sarajevo.
3. Fundamentals of Marketing, (ed. Tihi, B.) 1st edition (1999), 2nd edition (2002), Chapter Competitive advantages in marketing, and Chapter International marketing, School of Economics and Business Sarajevo.
4. Anto, Domazet et al.: International marketing, I ed. (2001) and II eds. (2002), School of Economics and Business Sarajevo.
5. Anto, Domazet, ed. Strategic management – selected papers, School of Economics and Business Sarajevo, 1996.

3. MONOGRAPHS

1. Science development strategy in the Federation B-H (Anto, D. i Matić, B. Editors), Ministry of Science and Education of FB-H, Sarajevo, 2011.
2. Study of tourist potentials of Mostar City (editor and author), Economic Institute Sarajevo, 2010. ISBN 978-9958-687-09-9.
3. Study of economic activities of Mostar City (editor and author), Economic Institute Sarajevo, 2010, ISBN 978-9958-687-07-5.
4. Development of trade and local market in Federation Bosnia and Herzegovina (ed. Domazet, A. and Mlinarević, M.), Economic Institute Sarajevo and Engineering BUreau Zagreb, 2010 ISBN 978-9958-687-08-2.
5. Domljan, V., Domazet, A., Resić, E.(2010), Comparative analysis of BH competitiveness, BA: Economic Institute Sarajevo.
6. Analysis of reasons and causes for unfavorable interest by local and foreign investors in the privatization process, with a proposal of measures for improving the overall investment environment through privatization process in FB-H, Economic Institute Sarajevo, 2008.
7. Study of rationale for establishing industrial parks in municipalities of Central Bosnia region, (coauthor), Economic Institute Sarajevo, 2007.
8. Industrial parks of Sarajevo macro-region (coauthor), Economic Institute Sarajevo, 2006.
9. Competitiveness Report for Bosnia and Herzegovina 2005-2006, Does only home base promote competitiveness? World Economic Forum, Academy of Sciences and Arts of Bosnia and Herzegovina, MIT Centre of School of Economics and Business Sarajevo, Sarajevo 2006.
10. Report on B-H competitiveness 2004-2005, Competitiveness of B–H business sector, World Economic Forum, Academy of Sciences and Arts of Bosnia and Herzegovina, MIT Centre of School of Economics and Business Sarajevo, 2005.
11. Report on B-H competitiveness for 2002, Chapter Local competitiveness (coauthor with Tihi, B.), Academy of Sciences and Arts of Bosnia and Herzegovina, MIT Centre of School of Economics and Business Sarajevo, 2003.
12. Report on B-H competitiveness for 2000, Chapter Other issues, Academy of Sciences and Arts of Bosnia and Herzegovina, MIT Centre of School of Economics and Business, Sarajevo, 2001.
13. Bosanska Posavina – part of integral Bosnia and Herzegovina (ed. Karabegović, I.) Chapter Economic significance of Bosanska Posavina, Assembly of Bosanska Posavina and History, Institute Sarajevo, 1997.
14. Foundations of doing business in Bosnia and Herzegovina (coauthor with Sović, J.), Croatian Chamber of economics, Zagreb, 1997.

4. ARTICLES PUBLISHED IN REFEREED JOURNALS

1. Business sector competitiveness and recession in B&H, Forum Bosnia, Sarajevo 2009.
2. Economic cooperation between Croatia and Bosnia and Herzegovina: the impact of recession, International Conference of The Croatian Association of Economists, Opatija, Croatia, 2009.
3. Entry strategies and efficiency of operations of BH companies on international market, Zbornik radova School of Business and Economics University Sarajevo, Sarajevo 2009.
4. Intra-industry exchange – B-H foreign trade generator, Accelerated development economy in B-H, Forum Bosnia, Sarajevo, 2008.
5. Segmentation of mobile communication market in SEE region (coauthor with Sarić, N.), Marketing, Beograd, Vol. 37, No 1, Spring 2006, pp. 5-10.
6. Measuring market orientation of B-H enterprises based on their involvement in export operations (coauthor with Agić, E.), Proceedings of School of Economics and Business Sarajevo, 2005.
7. Regulation and efficiency of mobile communication industry in Bosnia and Herzegovina (coauthor with Sarić, N.), Proceedings of School of Economics and Business Sarajevo, 2005.
8. Preparation of international marketing plan, Marketing, Belgrade, 4/2001.
9. World natural gas market, GAS, Sarajevo 2/1990.
10. Creating and distributing joint revenue in the oil and paraffin reproduction unit in Energoinvest, Energoinvest – science, technology and engineering, Sarajevo 12/1985.
11. Horizontal diversification in Yugoslav lubricant industry, Direktor, Belgrade 2/1978 .

12. Position of Yugoslav pulp and paper industry in primary distribution, Industrija Belgrade 2/1978.
13. Position of Yugoslav pulp and paper industry in secondary distribution, Industrija Belgrade 1/1979.

5. PAPERS PUBLISHED IN REFEREED PROCEEDINGS (CONGRESSES, CONFERENCES, ETC)

1. Regionalization, Regional Marketing and Regional Companies in Western Balkan Countries, International Scientific Conference „Regional Cooperation in Europe: Opportunities for The Balkans, book of preceedings, Academy of Sciences and Arts of Bosnia and Herzegovina, Sarajevo 2011.
2. Consumer convergence in EU-10 countries (co-author with Alic, A.), ICES Sarajevo 2010.
3. Theoretical controversies related to mode of entry and sequencing strategic decisions of the companies entering international market (so-author with Sendic, R), ICES Sarajevo 2010.
4. SWOT analysis for mobile virtual network operators in the Southeast Europe region (co-author with Saric, N.), ICES Sarajevo 2010.
5. Competitiveness and its impact on foreign-trade exchange between Bosnia and Herzegovina and Republic of Croatia, in Proceedings from the 18th traditional workshop of Croatian Society of Economists „Way out or recession or further stagnation“, Opatija November 10-12, 2010, Croatian Society of Economists Zagreb, ISBN 978 – 953 – 262 – 045 – 0.
6. Factors and Strategies for Bosnia and Herzegovina Companies in Entering International Markets, co-author with Sendic, R., XXI Congress of CROMAR, Osijek, Croatia, 2009.
7. Strategies of mobile virtual network operators in the Southeast Europe region (co-author with Sarić, N.), Interdisciplinary Management Research V, conference proceedings, p. 123 – 135, ISSN 1847-0408; ISBN 978-953-253-061-2, Josip Juraj Strossmayer University in Osijek, Faculty of Economics in Osijek, Croatia, 2009.
8. Competitiveness of local communities in Tuzla Canton, a paper for workshop Regional and Local Development in Bosnia and Herzegovina in Project Territorial organization of Bosnia and Herzegovina – from conflict to regional cooperation, financed by Swiss Scientific Foundation, partnership of University Sarajevo with Zurich University and Gueller – Gueller Zurich, Tuzla 2008.
9. Domazet, A., Sarić, N. (2008): Factors Determining Modes of Entry of MVNO Southeast Europe Mobile Communication Market, International Scientific Conference “Challenges of Economic Sciences in the 21st Century”, Proceedings, Institute of Economics Sciences, Belgrade, ISBN 978-86-80315-71-3, UDC: 621.395 (4-13:4-11), pp. 422-429
10. Trade and Growth in Bosnia and Herzegovina – Increasing Importance of Intra-industry Trade, paper for International Conference Perspectives of sustainable economic growth in the countries of SEE, Budapest, November 6-8th, 2008.
11. "Economic Aspects of Restitution" by Anto Domazet, Policy briefs, Directorate for economic planning, (www.dep.gov.ba).
12. Factors Influencing the Appearance of MVNOs-the Case Study of Bosnia and Herzegovina (coauthor with Sarić, N.), International Conference ICES2006 “From Transition to Sustainable Development: the Path to European Integration”, Proceedings, Faculty of Economics University of Sarajevo, Sarajevo, October 12-13, 2006
13. B&H integration into global economy through foreign trade and foreign direct investments, International Conference Business Education and Economic Development of Bosnia and Herzegovina, Faculty of Business Management of University of Turin, School of Economics and Business in Sarajevo and Faculty of Economics of University of Seville, Sarajevo 2006.
14. Foreign direct investment in B-H, achievements, limitations and prospects, International conference Ten years of Dayton, Geneva, Oct. 19-20, 2005 - Strane direktne investicije u BiH, dostignuća, ograničenja i perspektive, Međunarodna konferencija Deset godina Dejtona, Geneva, 19-20.10.2005.
15. Export promotion strategy in Bosnia and Herzegovina – conceptual framework, 5th workshop of B-H economists and managers, International business Forum Perspektive, Sarajevo, Dec. 9-11, 2004.
16. Market Orientation of FDI Based Companies in B&H, Second International Conference on Transition, Faculty of Economics Sarajevo, Sarajevo 2003.
17. Foreign Debt and Transition of Companies in B&H, Fifth Conference of Transition in Small Countries, Split 2003. (co – author with Muratović, Z.)
18. Regional Business Logic and Regional Marketing Concept, First International Conference on Transition, Faculty of Economics Sarajevo, Sarajevo 2002.

19. Transition in Bosnia and Herzegovina, International Seminar Economic Aspects of Security, Center for Security Studies Sarajevo and OSCE Vienna, Portorož, Slovenia, September 2002.
20. B-H companies' competitiveness strategies in the global market, International scientific symposium Role of science and higher education in the development of Bosnia and Herzegovina, University of Sarajevo, May 2000.
21. Globalization: The Effects on Politics, Family and Society in Bosnia and Herzegovina, The Eight International Congress of Professors World Academy, Seoul, Korea, 2000.
22. Transition and internationalization companies from B&H (coauthor with Frech, W.), International conference Economics globalization and development in small countries (eds. Božina L., Krbec, D.), Faculty of economics and tourism Dr Mijo Mirković Pula 2000.
23. Transition and enterprise internationalization, in the book Transition in Bosnia and Herzegovina, Academy of Sciences and Arts of Bosnia and Herzegovina, 2000.
24. Business concept in the enterprise international orientation, Workshop: Management and production for the 21st century, Tuzla, February, 1999.
25. Privatization in Bosnia and Herzegovina, The Second International Conference on Mediterranean Cooperation and Development, Kozani, Greece 1997.
26. Competitive advantage theory and foreign direct investment in B-H, Conference on B-H reconstruction, May 1996, Ekonomika, Mostar, 1/1997.
27. Restructuring of The Big Companies in B&H (Coauthor with Tihi, B. and Cicic, M.), The Second International Conference of Transition, Split 1997.
28. Transition and private sector of business in Bosnia and Herzegovina, First international conference about private business in B&H, Sarajevo 1997.
29. B-H enterprises in German companies' resource strategy, Workshop on economic cooperation between B-H and Germany, School of Economics and Business Sarajevo, 1996.
30. Management's international orientation, Workshop on the significance and role of management function in business systems, Intermedij Tuzla, 1995.
31. Future of single economic area in B-H, Business workshop on a single economic area of B-H, ZEPS Zenica 1995.
32. Diversification as growth strategy of lubricant industry in the 1981-1985 period, VIII Congress JUMA, Zadar 1980., published in book Marketing concept in the long-term development of associated work, JUMA Zagreb, 1980.
33. Growth strategy of large companies, IX Congress JUMA, Ohrid 1984., published in book Marketing serving to stabilize Yugoslav economy, JUMA, Zagreb, 1984.
34. Global market – basis for associating work and resources in Energoinvest Sarajevo, Conference Marketing in integrating export supply, published in proceeding, Association for marketing, Banja Luka, 1984.
35. Large companies in the light of changes in Law on Associated Work, published in proceeding Association for marketing of Croatia, Dubrovnik, 1987.

6. PAPERS PUBLISHED IN PROFESSIONAL PROCEEDINGS

1. CEFTA and Regional Economic Cooperation of Bosnia and Herzegovina, International Conference Economic and Social Development in Bosnia and Herzegovina – A Challenge in the Regional and European Context, Sarajevo, June 11-12-th 2007.
2. Foreign direct investment in B-H achievements, limitations and prospects, International conference Ten years of Dayton, Geneva, Oct. 19-20, 2005.
3. Financial Sector Development in Bosnia and Herzegovina, Business Opportunities in B&H International Conference, Bank of Austria, Austrian Industrial Association and Weiss-Tesbach, Vienna, September 2002.
4. Macroeconomic and Business Environment in B&H, Regional Integration Perspectives in Southeast Europe, Reiffeisenbank, Vienna, June 2002.
5. Economic Regeneration in B&H, Bled School of Management, Sarajevo, June 2002.
6. Financial Infrastructure in B&H, London Economist Roundtable, Sarajevo, February 2002.
7. Impact of external and internal factors in carrying out the project Highway on Vc Corridor through B-H, International forum Highway corridor Vc through B-H, Sarajevo, March, 2002.
8. Competitive advantages in Brcko District regional development, Round table Economic bases for return to Brcko, Brcko, May, 2001.
9. Industry clusters and regional development in B-H, International business forum Prospects, Tuzla 1998 - Clusteri industrija i regionalni razvoj u BiH, Međunarodni poslovni forum Perspektive, Tuzla 1998.

10. Competitive abilities of Bosnia and Herzegovina – conditions and prospects, Business forum Prospects, Tuzla, 1997.

7. ARTICLES PUBLISHED IN PROFESSIONAL MAGAZINES

1. To pull economy out of poor policies' claws, Oslobođenje, 10.9.2010.
2. Energoinvest – privatize business, not only assets, Oslobođenje, 15.8.2009.
3. Control over privatization, Lider Zagreb, 2008.
4. Agreement on stabilization and accession and its significance for B-H, Lider Zagreb, 2008.
5. Trade development in B-H, Lider Zagreb, 2008.
6. Intra-industry exchange of B-H, Lider Zagreb, 2008.
7. New rules of game in region's trade, Oslobođenje, 7.3.2006.
8. Economic integration of West Balkans – five obstacles for better B-H competitiveness, Oslobođenje, 12.2.2006.
9. Internationalization of B-H trading companies, Privrednik, Vitez, August 2004.
10. Foreign direct investment in B-H, Banke, Sarajevo, December, 2003.
11. Regional marketing of B-H companies, Privrednik, Vitez, 2001.
12. International marketing concept, Pravni savjetnik, Sarajevo, May, 2002.
13. Wisdom of strategic partnership, Business magazine Sarajevo, Sarajevo 7-8/1996.
14. Transition and privatization with visions of international competitiveness, Revija slobodne misli 99, Sarajevo, December, 1996.
15. From lobby to frontyard, Ekonomist Sarajevo, 8/1996.
16. To develop the B-H diamond, Oslobođenje (Business Club) Sarajevo, 30.9.1996.
17. Foreign and local managers, Ekonomist Sarajevo 20 / 1997.
18. Managers and state, Ekonomist Sarajevo 38 / 1997.
19. Chance for businessmen, Ekonomist Sarajevo 53 / 1997.
20. Owners and managers, Ekonomist Sarajevo 56 / 1997.
21. Marketing as the philosophy of living, Revija slobodne misli 99, Sarajevo.
22. How is market defended, Oslobođenje (in focus), 30.9.1996.
23. Future of B-H economy – small and medium-sized enterprises, Business magazine Sarajevo 5/1995.
24. Entrepreneurship in large enterprises, Magazine Sarajevo 6/1995.
25. Toward international market – imperative of economic environment, Business Magazine Sarajevo 9/1995.
26. Economic efficiency of capital, Business Magazine Sarajevo 12/1995.
27. Development of gas economy until 2000, GAS Sarajevo, 1994.
28. Oil industry globalization, Oslobođenje, 10.5.1989.

8. INTERNATIONAL RESEARCH PROJECTS

1. EU EXPRO2 SUPPORTING EXPORT DEVELOPMENT AND PROMOTION IN BOSNIA AND HERZEGOVINA, EU project accomplished by WYG, United Kingdom, position: Mentor for BH metal industry export orientation, Sarajevo, 2011.
2. Comparative analysis of competitive position of BH economy with implications for policies creation, ordered by PKF (UK) LLP of Farrington Place, 20 Farrington Road. London EC1M 3AP, United Kingdom - study for supporting Directorate for economic planning in BH, Economic institute Sarajevo, Sarajevo 2009.
3. Competitiveness of local communities in Tuzla Canton, a paper for workshop Regional and Local development in Bosnia and Herzegovina in Project Territorial organization of Bosnia and Herzegovina – from conflict to regional cooperation, financed by Swiss Scientific Foundation, partnership of University Sarajevo with Zurich University and Gueller – Gueller Zurich, Tuzla 2008.
4. Development of trade and local market in Federation Bosnia and Herzegovina, Economic Institute Sarajevo and Engineering Bureau Zagreb, 2008.
5. Impact assessment of compliance of B&H free economic zones with the EU regulatory environment (co-author with Sucaska, M.), Support to the BiH Government in the European Integration Process and Co/Ordination of Community Assistance – Phase II, Sarajevo 2007.

6. Organic food production – generator of rural development – regulatory and economic framework, Economic Institute Sarajevo 2007., project supported by USAID with technical support of Urban Institute Washington
7. Development of the competitiveness and export potentials of metal sector in Bosnia and Herzegovina, Economic Institute Sarajevo 2006., project supported by USAID with technical support of Urban Institute Washington
8. Financial reintegration of Mostar City, World Bank 2004 -2006.
9. Functional Review of Agricultural Sector in B&H, GFA Terra Systems GmbH, EU European Aid/116651/C/SV/BA, 2004-2006.
10. Business Services Development in Bosnia and Herzegovina, UNDP, 2000.
11. Strategy of Development of Bosnia and Herzegovina, UNDP 1996.

9. DOMESTIC RESEARCH PROJECTS (IN BOSNIA AND HERZEGOVINA)

1. Feasibility study for meat production in Bihać, Economic Institute Sarajevo, 2011.
2. Study of tourism potentials in Mostar City, Financed by World Bank, Economic Institute Sarajevo, 2010
3. Study of economic activities in Mostar City 2010-2020, financed by World Bank, Economic Institute Sarajevo, 2010.
4. Restructuring program for Zovko Oil doo Žepče company, Economic Institute Sarajevo, 2010.
5. Feasibility study for VOLVING CLUB Nišići Sarajevo project, Economic Institute Sarajevo, 2010.
6. Competitiveness of Centar Municipality and public private partnership projects, Guide for investment in Centar Sarajevo Municipality, Cantonal Institute for physical planning, Sarajevo, 2010.
7. Economic development strategy for Tuzla Municipality until 2026 (study for the preparation of municipal business plan), Economic Institute Sarajevo, 2009-2010.
8. Study of rationale for granting concession for agricultural land in Bihac municipality for the Bihac Brewery needs, Economic Institute Sarajevo, 2010.
9. Study on rationale for establishing City Broadcasting Organization Sarajevo, Economic Institute Sarajevo, 2009.
10. System of support to tourism development in Federation B-H, Economic Institute Sarajevo, 2009.
11. Analysis of financial position and organization and corporate governance of GP Bosnaputevi dd Sarajevo, Economic Institute Sarajevo, 2009.
12. Feasibility study for constructing Trebevic zicara, Economic Institute Sarajevo, 2009.
13. Changes in B-H financial market in the January 2008 – February 2009 period, Economic Institute Sarajevo, 2009.
14. Study of economic rationale or irrationale for granting concession for gas network – public property in Visoko, Economic Institute Sarajevo, 2009.
15. Study on pre-feasibility of industrial park Fojnica, Economic Institute Sarajevo, 2009.
16. Study of economic activities of Sarajevo Canton – II stage, Economic Institute Sarajevo, 2009.
17. Strategy of Tuzla Canton development 2008-2013, Economic Institute Sarajevo, 2009.
18. Analysis of conditions of needs and potentials of labor market with proposals of solutions for Sarajevo macro-region, Economic Institute Sarajevo, 2008.
19. Feasibility study of establishing industrial park in Fojnica, Economic Institute Sarajevo, 2008.
20. Feasibility study of carrying out project Rescue Tunnel D-B Sarajevo as a cultural-history tourist destination, Economic Institute Sarajevo, 2008.
21. Strategic directions of Novi Travnik Municipality development 2008-2012, Economic Institute Sarajevo, 2008.
22. Feasibility study for STC Sebešić Novi Travnik, Economic Institute Sarajevo, 2008.
23. Development strategy for spa-recreation tourism in Olovo municipality, Economic Institute Sarajevo, 2008.
24. Development strategy for Zenica-Doboj Canton, Economic Institute Sarajevo and Institute of economic engineering Zenica, 2008.
25. Study of rationale for establishing industrial parks in municipalities of Central Bosnia region, Economic Institute Sarajevo, 2007.
26. Study of legal and economic aspects of Bosnaputevi claims toward Energoprojekt Belgrade in the Yemen case, Economic Institute Sarajevo, 2007.

27. Business confidence index in Sarajevo Canton in the first half of 2007, Economic Institute Sarajevo, 2007.
28. Business confidence index in Sarajevo Canton in the second half of 2007, Economic Institute Sarajevo, 2007.
29. Consolidation program for Bosnaputevi dd Sarajevo, Economic Institute Sarajevo, 2007.
30. Strategy for privatizing veterinary stations in Federation B-H, Economic Institute Sarajevo, 2006.

31. Development strategy for Stolac Municipality, Economic Institute Sarajevo, 2006.
32. Feasibility study of restitution in Bosnia and Herzegovina, Economic Institute Sarajevo, 2006.
33. Study on harmonizing procedures of public medicament purchases with the Law on public purchases of Bosnia and Herzegovina, Economic Institute Sarajevo, 2006.
34. Study of potential industrial parks in Sarajevo macro-economic region, Economic Institute Sarajevo, 2006.
35. Review of economic part of study documentation for highway on Corridor Vc, Ministry of transportation and communication BiH, Sarajevo, 2006.
36. Strategy for promoting Bosnia and Herzegovina exports, Foreign trade chamber of B&H, Sarajevo, 2005.
37. Report on B-H competitiveness, reports for 2001, 2003, and 2004/2005, Academy of Sciences and Arts of Bosnia and Herzegovina, MIT Centre of School of Economics and Business Sarajevo.
38. Strategy of B-H medium-term development (PRSP), 2003.
39. Project, Dialogue on B-H Constitution, project of constitutional changes, Center for security studies Sarajevo, 2002-2004.
40. Study of possibilities for Sarajevo application for hosting 2010 Winter Olympics (monograph on finance), Institute of Faculty of Economics Sarajevo, 2001.
41. Strategy of energy supply development in B-H, Institute for engineering Tuzla, 2001.
42. Reconstruction of Borik hotel on Igman, feasibility study (head of project and author), Institute of the School of Economics and Business University Sarajevo, Sarajevo, 2001.
43. Evaluation of effects of project Local Works – LORA in B-H (author of part Evaluation of effects, Learned lessons, and Recommendations), Institute of the School of Economics and Business University Sarajevo, Sarajevo, 2001.
44. B-H strategy in approach to WTO, Institute of the School of Economics and Business University Sarajevo and Ministry of foreign trade of B&H, Sarajevo, 1999.
45. B-H strategy in accession to the EU, Institute of the School of Economics and Business University Sarajevo and Ministry of foreign trade of B&H, Sarajevo, 1999.
46. Vision of the development of INA B-H in the B-H oil derivatives market until 2010 (head of project and author), Institut of the School of Economics and Business University Sarajevo, Sarajevo, 1997.
47. Marketing concept of „Buy local” project, Ossa, Sarajevo, 1998.
48. Development strategy for Economic Vitez, coauthor, Institute of the School of Economics and Business University Sarajevo, Sarajevo, 1998.
49. Macro organization of Energoinvest Sarajevo (coauthor), Institute of the School of Economics and Business University Sarajevo, Sarajevo, 1997.
50. Strategy of reconstructing Elektroprivreda BiH (project consultant), Elektroprivreda BiH, Sarajevo, 1994.
51. Development strategy for Bosnalijek (coauthor), Institute of Faculty of Economics Sarajevo, Sarajevo, 1994.
52. Marketing organization in Fabrika duhana Sarajevo, coauthor, Institute of Faculty of Economics Sarajevo, Sarajevo, 1994.
53. Strategy of development and ownership transformation in Institute of process technology, Faculty for engineering Sarajevo, IPES Sarajevo, Sarajevo, 1992.
54. Energy supply management in B-H, Institute for economics and organization, Sarajevo, 1991.
55. Development strategy for Energopetrol 1991-2000. Economic Institute Sarajevo, 1990.
56. Integration of Sarajevogas company with Energoinvest Energopetrol Sarajevo, coauthor, Economic Institute Sarajevo, Sarajevo, 1990.
57. Ownership transformation program for Terpentin Višegrad, Višegrad, 1990.
58. Program of restructuring and ownership transformation for Pamo Modriča, Modriča, 1990.
59. Program of restructuring and ownership transformation for Pamo Modriča, Modriča, 1990.

60. Expert opinion on using loan for developing gas network in B-H by Energoinvest Energopetrol Sarajevo, coauthor, Economic Institute Sarajevo, Sarajevo, 1989.
61. Program for optimizing production range in Energoinvest oil refinery Modriča based on contributing margine model, Modriča, 1986.
62. Program of restructuring plastic packaging production in Plastmo Modriča, Modriča, 1985.
63. Gaining and distributing joint income in oil and paraffin reproduction unit in Energoinvest, Energoinvest – science, technology and engineering, Sarajevo, 12/1985.
64. Development strategy for oil and chemistry industry in Bosnia and Herzegovina, author of section on oil, Institute of Organization Doboj, Doboj 1983.
65. Investment program for constructing productaion line of basic oils and paraffins in Energoinvest oil refinery Modriča, Modriča, 1975.

10. PARTICIPATION IN ORGANIZATION OF INTERNATIONAL CONGRESSES AND CONFERENCES (MEMBERSHIP IN ORGANIZATIONAL COMMITTEE)

1. Member of Organization committee of First international conference about natural gas, Sarajevo, June 1990.
2. Member in Program committee of ICES First international conference about transition, School of Economics and business Sarajevo, 2002.
3. President of Organization committee at International Forum about Corridor VC, Sarajevo, Marc 2002.
4. Member in Organizational committee of International business forum Perspektive, 2004.
5. Member of Program committee ICES 2006., Sarajevo.
6. Member of Program committee ICES 2008., Sarajevo.
7. Member of Program committee XXI Congress of CROMAR – Croatian Marketing Association, International Conference Marketing in 21. Century „Marketing for sustainable development“, Faculty of Economics Osijek, Croatia.
8. Vicepresident of Program Committee ICES 2010. Sarajevo

11. MENTORING

1. Belma Mujanović, master thesis, Estimating brand value, School of Economics and Business University Sarajevo, 2011-11-10, School of Economics and Business University Sarajevo, 2011-11-10
2. Anesa Bašić, master thesis, Managing global brand on local level, Case study Coca Cola in Bosnia and Herzegovina,
3. Adi Alić (2010), master thesis: Convergency of marketing needs in the European Union: a framework for applying European concept of international marketing, School of Business of University Sarajevo, 2010.
4. Rusmir Sendić (2008), doctoral dissertation: B-H companies' foreign market entry strategies.
5. Sarić, N. (2008), doctoral dissertation: Role of mobile virtual network operators in mobile communication market in SEE.
6. Vesna Trogrlić, master thesis: Planning international marketing for neighbouring countries'markets, School of Economics and Business Sarajevo, 2008.
7. Bećirbegović E., master thesis: Research into competitiveness of B-H banking sector using business competitiveness index, School of Economics and Business Sarajevo 2008.
8. Sarić, N. (2004), master thesis: Telecommunication market in SEE.
9. Mujić, H. (2002): doctoral dissertation: Organization of international marketing in large B-H enterprises.
10. Oglečevac, S. (2001), master thesis: Research into international environment, Case of Energoinvest cables engineering.

12. ACADEMIC ADVICES (DOCTORAL DISSERTATIONS, MASTER THESIS AND DIPLOMA PAPERS)

1. Šabović, G. (2006): Electronic business as company's strategic information orientation, School of Economics and Business, Sarajevo.
2. Spahić, S. (2006): Empirical study of management views on company's social responsibility in Bosnia and Herzegovina, School of Economics and Business, Sarajevo.

3. Adembegović, M. (2006): Corporate brand building – opportunity for B-H small and medium-size enterprises, School of Economics and Business, Sarajevo.
4. Krivošija, F: (2005): Information technologies and competitiveness of construction industry, School of Economics and Business, Sarajevo.
5. Mešić, I. (2004): Doctoral dissertation: Trade transition in Bosnia and Herzegovina, School of Economics and Business, Sarajevo.
6. Sarajčić, S. (2004): Doctoral dissertation: Foreign direct investment as a factor of economic development of Bosnia and Herzegovina, School of Economics and Business, Sarajevo.
7. Popovac Z. (2003), master thesis: Corporate culture – condition for implementing marketing concept in material production and services, School of Economics and Business, Sarajevo.
8. Čalović D. (2003), master thesis: Foreign direct investment as a factor of making host country economy more dynamic, School of Economics and Business, Sarajevo.
9. Brkić, N. (2002): Doctoral dissertation: Advertising agencies and advertising industry in Bosnia and Herzegovina, School of Economics and Business, Sarajevo.
10. Dračić J. (2002), master thesis: Organizational and methodological aspects of researching foreign markets as a factor of market entry strategy in Energoinvest dd Sarajevo, School of Economics and Business, Sarajevo.
11. Babić-Hodović, V. (2001): Doctoral dissertation: Marketing strategy and implementation in service organizations, School of Economics and Business, Sarajevo.
12. Čulahović, B. (1998): Doctoral dissertation: Market transition of textile industry enterprises, School of Economics and Business, Sarajevo.

13. ADDITIONAL REFERENCES

▪ STUDY VISITS

1. Switzerland, Swiss Scientific Foundation, December, 2008.
2. Urban Institute Moscow, USAID program, 2005.
3. Italia, MBA Scuola Amministrazione Aziendale, Torino, 2004.
4. German, Poland, Public Finance Management, 2002.
5. SAD, Business Exchange USA – B&H, Ohio State University, Dayton 2000.
6. German, Economic Development and Security, Marshal Center for Strategic Studies, Garmishpartenkirchen, 1997.
7. Japan, Business Management for Bosnia and Herzegovina, JICA, Tokyo, 1997.
8. German, Strategies of development, 1995.

▪ PROFESSIONALS CONFERENCES AND EVENTS

1. Conference Branding in BH (Il' si brand ili nisi), Key speaker, Sarajevo, June, 15, 2011.
2. Consulting work on research project of European Union in Bosnia and Herzegovina EUEXPRO – Export promotion in Bosnia and Herzegovina (mentoring Research group of metal industry)
3. Mentoring project The Forum of metal industry in Bosnia and Herzegovina, sponsored by USAID in BH.
4. Coordination and author's work in preparing Strategy of R&D in Federation of Bosnia and Herzegovina, Ministry of education and science in F BH, Sarajevo.
5. Introductory speech on Round Table: Social state and sustainable development, Friedrich Ebert Foundation, Sarajevo, September 2010.
6. Introductory speech on Round Table: The Sustainability of Cities in Bosnia and Herzegovina, World Bank Sarajevo, March 2011.
7. Key note speaker at the International Branding Conference: Branding in Bosnia and Herzegovina, Sarajevo, June 2011.
8. Lectures on The Summer University Tuzla: Can the university reforms eliminate the gap between demand and supply of university educated people in the labor market in BH, Tuzla, June 2011.
9. International Scientific Conference "Challenges of Economic Sciences in the 21st Century, Belgrade, December 2008.
10. International Conference Perspectives of sustainable economic growth in the countries of SEE, Budapest, November 6-8th, 2008. Budapest.
11. International Conference Economic and Social Development in Bosnia and Herzegovina – A Challenge in the Regional and European Context, Sarajevo June 11-12-th 2007., organized

- by French Institute for International Relations and Austro- French Centre for Rapprochement in Europe
12. ICES, Third International Conference of transition, School of Economics and Business University Sarajevo, October 2006.
 13. International Financial Conference – Highway on Corridor Vc, Ministry of Transport and Communication B&H, Sarajevo, November 2005.
 14. Ten Years of Dayton and Beyond, International Conference, Geneva, October 2005.
 15. CEEUN Seminar about cooperation in 2006., Alpbach, 2005.
 16. Regional economic forum, Cavtat 2003, 2004.
 17. CEEUN Seminar about program of cooperation 2007., Milano 2003.
 18. Round Table Economist London, Sarajevo, 2002., 2003.
 19. Seminar about transition and security in SEE, Portorož 2002.
 20. First and Second international forum about transition, Sarajevo, 2002, Sarajevo 2003.
 21. World Bank and IMF Annual Meeting, Washington, 2002.
 22. Vth World Professors Academy Conference: Globalization – Effects on Politics, Society and Family, Seoul, 2000.
 23. Conference about transition in small counties, Faculty of economics Pula 2000.
 24. CEEMAN Annual Conference, Riga, 1997.
 25. World Natural Gas Conference, Milan 1994.
 26. Prva međunarodna konferencija o prirodnom plinu, Sarajevo 1990.
 27. World Oil Congress, Buenos Aires, 1989.
World Oil Congress, Houston 1987.

▪ INTERVIEWS IN MEDIA

1. TV Pink BH: Branding in BH, November, 27, 2011.
2. F BH Broadcasting service: What are economic prospects for 2011, December, 27, 2010.
3. Oslobođenje, Sarajevo, 12.11.2010, *Oporavljamo se po modelu koji nas je uveo u krizu*, interview.
4. Dnevni list, Mostar, 4.1.2011., *Platforma pokreće izlazak iz depresije u BiH*, interview.
5. Nezavisne novine, Banja Luka, 19.10.2008., Interview on consequences of global financial crisis, pp. 8-9.
6. Oslobođenje, Sarajevo, 8.10.2008. p. 23. Interview on global financial crisis impact on B-H economy.
7. F BiH Broadcasting service 11.10.2008. Guest in Evening News – interview on global financial crisis reflections.
8. F BiH Broadcasting service 24.11.2007. Guest in Evening News – interview on results of new governments in economic management of the country.
9. Delo Ljubljana, 17.12.2004, interview on B-H economy prospects in 2005.
10. Oslobođenje Sarajevo, 1.11.2004, interview on conditions in B-H oil economy.
11. Slobodna Dalmacija Split, 30.10.2004., interview on privatization in BiH.
12. Start Sarajevo, interview on privatization results and prospects.
13. Onasa Sarajevo, 7.10.2004, interview on privatization in FB-H.
14. Večer Ljubljana, 13.3.2004, interview on economic situation in B-H.
15. Banke Zagreb, 12/03, interview on free trade effects in B-H.
16. Dani Sarajevo, 5.12.2003, interview on foreign direct investment in B-H.
17. Global Finance, London, February 2003, interview on B-H credit rating.
18. Dani Sarajevo, 31.5.2002, interview on building market institutions in B-H.

▪ OTHER TEACHING EXPERIENCES

1. Faculty of Economics Mostar, visiting professor, postgraduate study Strategic management, 1991.
2. Faculty of Criminal Justice Sciences Sarajevo, visiting professor, postgraduate study Foreign trade analysis, 1999.
3. Forestry Faculty University Sarajevo, Strategic management (professor), 2000. and 2001.
4. Faculty of Economics Bihać, International marketing, visiting professor, 2002. and 2003.
5. Center for European studies of University Sarajevo, professor on the course European business
6. Bled School of Management, visiting professor IMD Lozana, Sarajevo, 2002, 2003, 2004.
7. Faculty of Economics Tuzla, visiting professor, postgraduate study 2006 - 2010

8. Faculty of Economics University Mostar, visiting professor II cycle, 2010.