

Curriculum Vitae

PERSONAL INFORMATION

Name:	Anto Domazet	
Date of birth:	30.4.1947.	
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Fields of interest:	International marketing, international economics, strategic marketing, strategic brand management, competitiveness, export promotion, foreign direct investment, privatization and restructuration.	

EDUCATION BACKGROUND

Name of institution	Dates attended	Qualification achieved
Faculty of economics, University of Belgrade (1965 – 1969)	4 years	BSc of Economics
Scuola superiore Enrico Mattei Milano, Italia (1972 – 1973)	1 year	Master in oil business management
Postgraduate study on Faculty of economics, University Josip Juraj Štrosmajer Osijek, Croatia (1973 – 1977)	4 years	Master of Science in economic science, Marketing specialization
Faculty of economics, University Josip Juraj Štrosmajer Osijek, Croatia (1986.)		PhD of economic science

Working Knowledge of Foreign Languages [from 1 to 5 (1 = weak, 5 = excellent)]

Language	Reading	Speaking	Writing
English	4	4	3
Italian	4	4	4
Russian	5	5	5

ADDITIONAL SKILLS/ABILITIES (eg. computer software knowledge, driving license...)

SKILL/ABILITY	Description
Computers	MS Office
Others	Driver licence of B

PRESENT POSITION:

Institution:	School of Economics and Business, University of Sarajevo	
Position:	Professor of Department of Marketing Head of Economic Institut Sarajevo	
Business Address:	Trg oslobođenja Alija Izetbegović br.1 Branilaca Sarajeva 47	
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EMPLOYMENT HISTORY

Previous full-time positions:

Institution	Duration	Position
Institute of Economics (2006-2012) – half time job	6 years	Director
Council of Ministers of Bosnia and Herzegovina (2001-2003)	2 years	Minister of Treasury of B&H
Energoinvest dd Sarajevo (1995-1997)	2 years	Director of International Division
Energopetrol Sarajevo (1992 – 1995)	3 years	Foreign Trade Director
Energoinvest Sarajevo (1987 – 1992)	6 years	Vice-president for Oil and Gas Business
Oil Refinery Modriča (1969 – 1977); (1979 – 1987)	7 years 4 years 3 years 1 year	Deputy General Director Financial Director Head of Planning and analyzing unit Economist in Planning and analyzing unit
Modriča city (1982-1983)	1 year	Mayor of the Modriča city
Natron Maglaj (1978 – 1979)	1 year	Deputy General Director
Oil Refinery Modriča (1869-1970. and 1971-1977)	7 years	Analyst, head of planning unit, financial director

MEMBERSHIP IN PROFESSIONAL BODIES/ORGANIZATIONS

1. Association of Economists Sarajevo, president
2. Member of the Social Sciences Board of Academy of Sciences and Arts of Bosnia and Herzegovina
3. Member of Scientific Referents Advisory Board of journal Transition Study Review, Venice, Italy
4. Member of economic-scientific board of Council of Ministers of Bosnia and Herzegovina
5. Member of Editors board of Zbornik radova at School of Economics and Business Sarajevo
6. Member of American marketing Association

KEY QUALIFICATIONS

1. International marketing
2. International economics
3. Strategic marketing
4. Strategic brand management
5. Competitiveness
6. Export promotion
7. Foreign direct investment
8. Privatization and restructuration.

SPECIFIC PROFESSIONAL EXPERIENCE

1. Head of Sector for gas in Energoinvest in vertical business system integration for research (as model production sharing with AMOCO) – Export business with gas and oil – Refinery processing of gas and oil – marketing and gas distribution at domestic and abroad markets (1987-1995)
2. Advisor board of Yugoslav (Adriatic) oil pipeline (1988-1991)
3. Vice-president of Chamber of Economy B&H for international cooperation (1992-2001)
4. Head of International Division at Energoinvest (1995-1997)
5. President of Advisory board of Agency for privatization of FBiH (2001)
6. Minister of Treasury of B&H in Council of Ministers of Bosnia and Herzegovina (2001-2003)
7. Coordinator for gas and oil in Council of Ministers of Bosnia and Herzegovina (2002-2003)
8. governor of International monetary fund for B&H
9. Coordinator for preparation activities on Corridor Vc in Council of Ministers of B&H (2001-2002)
10. Head of Institute of Faculty of Economics Sarajevo (2004-2006) and Institute of Economics Sarajevo (2006-2012)
11. Member of Parliamentary Assembly of BiH (House of Representatives) and vice president of Parliamentary Commission for Budget and finance

OTHER RELEVANT INFORMATIONS

Awards (Special Engagement and Recognition)

1. Silver medal for working of President of Yugoslavia – 1978.
2. Silver medal for working of President of Yugoslavia – 1984.
3. Golden plaque of Modriča city – 1983.
4. Plaque of Chamber of Economy B&H – 1997.

REFERENCES – BIBLIOGRAPHY

I. BOOKS AND CHAPTERS

1. Comparative analysis of competitiveness position of the economy of BH with policy-making implications (co-author with Domljan, V. and Resic, E.), Institute of Economics Sarajevo, 2011.
2. Strategic directions of research activities in the Federation of Bosnia and Herzegovina (co-author with Matić, B.), Ministry of Education and Science of FB-H, Sarajevo, 2011.
3. Bosnia and Herzegovina: society and economics in the trap of politics, Chapter in the book: South Eastern Europe After the Crisis: A New Dawn or Back to Business as Usual?", ed. Bartlett, W. and Monastiriotis, V., London School of Economics, London, 2010.
4. Competitiveness of Sarajevo Centar Municipality and Public Private Partnership projects, in Guide for Investment of Centar Municipality (2010), Planning Institute of Sarajevo Canton -
5. Statistic (NUTS) regionalization of Bosnia and Herzegovina – application of factorial and cluster analysis, coauthor, Economic Institute Sarajevo, 2009.
6. Public private partnership in Sarajevo Canton, in Sarajevo Canton – place for successful business, Arch. Design, Sarajevo, 2008.
7. Export promotion strategy – conceptual framework for Bosnia and Herzegovina, Economic Institute Sarajevo, 2006.
8. Competitiveness and export potential of metalworking industry of Bosnia and Herzegovina (co-author with Čaušević, F.), Economic Institute Sarajevo, 2006.
9. Summary Proceedings of the 56th Annual Meeting of the Board of Governors.: September 29, 2002, International Monetary Fund, Fifty-sixth Annual Meeting of the Board of Governors, International Monetary Fund International Monetary Fund World Bank, International Monetary Fund, World Bank.
10. Transition in B-H (ed. Bošnjović, I.), Chapter Transition and internalization of B-H enterprises, Academy of Sciences and Arts of B&H, Sarajevo 2000.
11. Ownership transformation in Federation Bosnia and Herzegovina, (ed. Hasić, D.), Chapter Corporate governance and restructuring of privatized enterprises, Official Gazette of B-H, Sarajevo, 1999.
12. Small business management, (ed. Tihi, B.), Chapter Human resources and time management in small business, in book, Cankar Slovenian Cultural Society Sarajevo, Business Academy of School of Economics and Business Sarajevo and Club Sutjeska 32, Sarajevo 1994.
13. Growth strategies of the large organizations, Svjetlost, Sarajevo, 1989.

II. UNIVERSITY TEXTBOOKS AND PUBLICATIONS

1. Marketing, ed. Babic-Hodovic, V., Domazet, A., Kurtovic, E., School of Economics and Business University Sarajevo, 2013.
2. Strategic analysis and competitive strategies in marketing, Chapter in Marketing (ed. Domazet, A., Babić-Hodović, V., Kurtović, E.), School of Economics and Business University Sarajevo
3. Competitive advantages in marketing, Chapter in Marketing (ed. Tihi, B., Čičić, M., Brkić, N.), School of Economics and Business University Sarajevo, 2006.
4. Social responsibility in marketing, Chapter in Marketing (ed. Tihi, B., Čičić, M., Brkić, N.), School of Economics and Business University Sarajevo, 2006
5. Competitive advantages in marketing, Chapter in Fundamentals of Marketing, (ed. Tihi, B.), School of Economics and Business University Sarajevo, 1st edition (1999), 2nd edition (2002),

6. International marketing, Chapter in Fundamentals of Marketing (ed. Tihi, B.), School of Economics and Business Sarajevo, University Sarajevo, 1st edition (1999), 2nd edition (2002),
7. Anto, Domazet et al.: International marketing, I ed. (2001) and II ed. (2002), School of Economics and Business Sarajevo.

III. MONOGRAPHS

1. Size and Structure of Deficit and Financial Liabilities of the Public Sector in the Federation of Bosnia and Herzegovina in the period 2010-2013, Economic Institute Sarajevo, 2014
2. New Economy in Canton Sarajevo (editor and co-author), Institute of Economics Sarajevo, 2012.
3. Science development strategy in the Federation B-H (Anto, D. i Matić, B. Editors), Ministry of Science and Education of FB-H, Sarajevo, 2011.
4. Study of tourist potentials of Mostar City (editor and co-author), Economic Institute Sarajevo, 2010. ISBN 978-9958-687-09-9.
5. Study of economic activities of Mostar City (editor and co-author), Economic Institute Sarajevo, 2010, ISBN 978-9958-687-07-5.
6. Development of trade and local market in Federation Bosnia and Herzegovina (ed. Domazet, A. and Mlinarević, M.), Economic Institute Sarajevo and Engineering BUreau Zagreb, 2010 ISBN 978-9958-687-08-2.
7. Analysis of reasons and causes for unfavorable interest by local and foreign investors in the privatization process, with a proposal of measures for improving the overall investment environment through privatization process in FB-H, editor and co-author, Economic Institute Sarajevo, 2008.
8. Study of rationale for establishing industrial parks in municipalities of Central Bosnia region, (co-author), Economic Institute Sarajevo, 2007.
9. Industrial parks of Sarajevo macro-region (co-author), Economic Institute Sarajevo, 2006.
10. Competitiveness Report for Bosnia and Herzegovina 2005-2006, Does only home base promote competitiveness? World Economic Forum, Academy of Sciences and Arts of Bosnia and Herzegovina, MIT Centre of School of Economics and Business Sarajevo, Sarajevo 2006.
11. Report on B-H competitiveness 2004-2005, Competitiveness of B–H business sector, World Economic Forum, Academy of Sciences and Arts of Bosnia and Herzegovina, MIT Centre of School of Economics and Business Sarajevo, 2005.
12. Report on B-H competitiveness for 2002, Chapter Local competitiveness (coauthor with Tihi, B.), Academy of Sciences and Arts of Bosnia and Herzegovina, MIT Centre of School of Economics and Business Sarajevo, 2003.
13. Report on B-H competitiveness for 2000, Chapter Other issues, Academy of Sciences and Arts of Bosnia and Herzegovina, MIT Centre of School of Economics and Business, Sarajevo, 2001.
14. Bosanska Posavina – part of integral Bosnia and Herzegovina (ed. Karabegović, I.) Chapter Economic significance of Bosanska Posavina, Assembly of Bosanska Posavina and History, Institute Sarajevo, 1997.
15. Foundations of doing business in Bosnia and Herzegovina (coauthor with Sović, J.), Croatian Chamber of economics, Zagreb, 1997.

IV. ARTICLES PUBLISHED IN REFEREED JOURNALS

1. Analysis of Convergence in Household Consumption by Using method of Absolute β -Convergence (2012), Business System Research Zagreb, Vol. 3, No 1,
2. Competitiveness and Its Impact on Foreign Trade Exchange Between Bosnia and Herzegovina and Croatia, International Conference of The Croatian Association of Economists, Opatija, Croatia, 2010.
3. Business sector competitiveness and recession in B&H, Forum Bosnia, Sarajevo 2009.
4. Economic cooperation between Croatia and Bosnia and Herzegovina: the impact of recession, International Conference of The Croatian Association of Economists, Opatija, Croatia, 2009.
5. Entry strategies and efficiency of operations of BH companies on international market, Zbornik radova School of Business and Economics University Sarajevo, Sarajevo 2009.

6. Intra-industry exchange – B-H foreign trade generator, Accelerated development economy in B-H, Forum Bosnia, Sarajevo, 2008.
7. Segmentation of mobile communication market in SEE region (coauthor with Sarić, N.), Marketing, Beograd, Vol. 37, No 1, Spring 2006, pp. 5-10.
8. Measuring market orientation of B-H enterprises based on their involvement in export operations (coauthor with Agić, E.), Proceedings of School of Economics and Business Sarajevo, 2005.
9. Regulation and efficiency of mobile communication industry in Bosnia and Herzegovina (coauthor with Sarić, N.), Proceedings of School of Economics and Business Sarajevo, 2005.
10. Preparation of international marketing plan, Marketing, Belgrade, 4/2001.
11. World natural gas market, GAS, Sarajevo 2/1990.
12. Gaining and distributing joint income in the oil and paraffin reproduction unit in Energoinvest, Energoinvest – science, technology and engineering, Sarajevo 12/1985.
13. Horizontal diversification in Yugoslav lubricant industry, Direktor, Belgrade 2/1978 .
14. Position of Yugoslav pulp and paper industry in primary distribution, Industrija Belgrade 2/1978.
15. Position of Yugoslav pulp and paper industry in secondary distribution, Industrija Belgrade 1/1979.

V. PAPERS PUBLISHED IN REFEREED PROCEEDINGS (CONGRESSES, CONFERENCES, ETC)

1. Current economic developments and short-term measures – the first steps towards recovery in Bosnia and Herzegovina, International conference Economic development in the Western Balkans: on the road to competitive market economies?, The Aspen Institute Germany, 2014
2. Zašto su državna poduzeća nedovoljno efikasna (2013), Zbornik radova sa simpozijuma Korporativno upravljanje u BiH – kuda i kako dalje, Revicon, Dubrovni, 5-6. prosinac 2013.
3. Konvergencija potrošačkih potreba u EU: okvir za primjenu europskog koncepta međunarodnog marketinga, ICES 2012, Oktobar 2012, Ekonomski fakultet u Sarajevu
4. Utjecaj brand equity-a i privatnih marki na potrošačke namjere u kupovini: konceptualni pristup (koautorstvo sa Agić, E. i Alić, A.), EBES 2012 Istanbul Conference Program and Abstract Book, conference proceedings: EBES 2012 Istanbul, Turkey, May 24-26, str. 163-179. ISBN: 978-605-6109-5-8.
5. Klasteri potrošača u Europskoj Uniji: osnova za europski i subeuropski koncept međunarodnog marketinga (koautor sa Alić, A.), ICEI 2011 Druga naučna konferencija Ekonomija integracija, Ekonomski fakultet Univerziteta Tuzla
6. Regionalization, Regional Marketing and Regional Companies in Western Balkan Countries, IUC2011 Regional cooperation in Europe: Chance of Western Balkan, Academy of Science of Bosnia and Herzegovina, Dubrovnik, September 2011.
7. Consumer convergence in EU-10 countries (co-author with Alic, A.), ICES Sarajevo 2010.
8. Theoretical controversies related to mode of entry and sequencing strategic decisions of the companies entering international market (so-author with Sendic, R), ICES Sarajevo 2010.
9. SWOT analysis for mobile virtual network operators in the Southeast Europe region (co-author with Saric, N.), ICES Sarajevo 2010.
10. Competitiveness and its impact on foreign-trade exchange between Bosnia and Herzegovina and Republic of Croatia, in Proceedings from the 18th traditional workshop of Croatian Society of Economists „Way out or recession or further stagnation“, Opatija November 10-12, 2010, Croatian Society of Economists Zagreb, ISBN 978 – 953 – 262 – 045 – 0.
11. Factors and Strategies for Bosnia and Herzegovina Companies in Entering International Markets, co-author with Sendic, R., XXI Congress of CROMAR, Osijek, Croatia, 2009.
12. Strategies of mobile virtual network operators in the Southeast Europe region (co-author with Sarić, N.), Interdisciplinary Management Research V, conference proceedings, p. 123 – 135, ISSN 1847-0408; ISBN 978-953-253-061-2, Josip Juraj Strossmayer University in Osijek, Faculty of Economics in Osijek, Croatia, 2009.
13. Competitiveness of local communities in Tuzla Canton, a paper for workshop Regional and Local Development in Bosnia and Herzegovina in Project Territorial organization of Bosnia and Herzegovina – from conflict to regional cooperation, financed by Swiss Scientific Foundation, partnership of University Sarajevo with Zurich University and Gueller – Gueller Zurich, Tuzla 2008.

14. Domazet, A., Sarić, N. (2008): Factors Determining Modes of Entry of MVNO Southeast Europe Mobile Communication Market, International Scientific Conference "Challenges of Economic Sciences in the 21st Century", Proceedings, Institute of Economics Sciences, Belgrade, ISBN 978-86-80315-71-3, UDC: 621.395 (4-13:4-11), pp. 422-429
15. Trade and Growth in Bosnia and Herzegovina – Increasing Importance of Intra-industry Trade, paper for International Conference Perspectives of sustainable economic growth in the countries of SEE, Budapest, November 6-8th, 2008.
16. "Economic Aspects of Restitution" by Anto Domazet, Policy briefs, Directorate for economic planning, (www.dep.gov.ba).
17. Factors Influencing the Appearance of MVNOs-the Case Study of Bosnia and Herzegovina (coauthor with Sarić, N.), International Conference ICES2006 "From Transition to Sustainable Development: the Path to European Integration", Proceedings, Faculty of Economics University of Sarajevo, Sarajevo, October 12-13, 2006
18. B&H integration into global economy through foreign trade and foreign direct investments, International Conference Business Education and Economic Development of Bosnia and Herzegovina, Faculty of Business Management of University of Turin, School of Economics and Business in Sarajevo and Faculty of Economics of University of Seville, Sarajevo 2006.
19. Foreign direct investment in B-H, achievements, limitations and prospects, International conference Ten years of Dayton, Geneva, Oct. 19-20, 2005 - Strane direktne investicije u BiH, dostignuća, ograničenja i perspektive, Međunarodna konferencija Deset godina Dejtona, Geneva, 19-20.10.2005.
20. Export promotion strategy in Bosnia and Herzegovina – conceptual framework, 5th workshop of B-H economists and managers, International business Forum Perspektive, Sarajevo, Dec. 9-11, 2004.
21. Market Orientation of FDI Based Companies in B&H, Second International Conference on Transition, Faculty of Economics Sarajevo, Sarajevo 2003.
22. Foreign Debt and Transition of Companies in B&H, Fifth Conference of Transition in Small Countries, Split 2003. (co – author with Muratović, Z.)
23. Regional Business Logic and Regional Marketing Concept, First International Conference on Transition, Faculty of Economics Sarajevo, Sarajevo 2002.
24. Transition in Bosnia and Herzegovina, International Seminar Economic Aspects of Security, Center for Security Studies Sarajevo and OSCE Vienna, Portorož, Slovenia, September 2002.
25. B-H companies' competitiveness strategies in the global market, International scientific symposium Role of science and higher education in the development of Bosnia and Herzegovina, University of Sarajevo, May 2000.
26. Globalization: The Effects on Politics, Family and Society in Bosnia and Herzegovina, The Eight International Congress of Professors World Academy, Seoul, Korea, 2000.
27. Transition and internationalization companies from B&H (coauthor with Frech, W.), International conference Economics globalization and development in small countries (eds. Božina L., Krbec, D.), Faculty of economics and tourism Dr Mijo Mirković Pula 2000.
28. Transition and enterprise internationalization, in the book Transition in Bosnia and Herzegovina, Academy of Sciences and Arts of Bosnia and Herzegovina, 2000.
29. Business concept in the enterprise international orientation, Workshop: Management and production for the 21st century, Tuzla, February, 1999.
30. Privatization in Bosnia and Herzegovina, The Second International Conference on Mediterranean Cooperation and Development, Kozani, Greece 1997.
31. Competitive advantage theory and foreign direct investment in B-H, Conference on B-H reconstruction, May 1996, Ekonomika, Mostar, 1/1997.
32. Restructuring of The Big Companies in B&H (Coauthor with Tihi, B. and Cicic, M.), The Second International Conference of Transition, Split 1997.
33. Transition and private sector of business in Bosnia and Herzegovina, First international conference about private business in B&H, Sarajevo 1997.
34. B-H enterprises in German companies' resource strategy, Workshop on economic cooperation between B-H and Germany, School of Economics and Business Sarajevo, 1996.
35. Management's international orientation, Workshop on the significance and role of management function in business systems, Intermedij Tuzla, 1995.
36. Future of single economic area in B-H, Business workshop on a single economic area of B-H, ZEPS Zenica 1995.
37. Diversification as growth strategy of lubricant industry in the 1981-1985 period, VIII Congress JUMA, Zadar 1980., published in book Marketing concept in the long-term development of associated work, JUMA Zagreb, 1980.

38. Growth strategy of large companies, IX Congress JUMA, Ohrid 1984., published in book Marketing serving to stabilize Yugoslav economy, JUMA, Zagreb, 1984.
39. Global market – basis for associating work and resources in Energoinvest Sarajevo, Conference Marketing in integrating export supply, published in proceeding, Association for marketing, Banja Luka, 1984.
40. Large companies in the light of changes in Law on Associated Work, published in proceeding Association for marketing of Croatia, Dubrovnik, 1987.

VI. PAPERS PUBLISHED IN PROFESSIONAL PROCEEDINGS

1. Financiranje nauke u Bosni i Hercegovini, Konferencija Stanje, izazovi i perspektive nauke u BiH, Austrian Development Agency i Ministarstvo civilnih poslova BiH, Sarajevo, 7.12.2014.
2. Ključni faktori ekonomskog napretka gradova kao baza za učvršćivanje mira, 22nd General Assembly of IAPMC, Sarajevo, 2009.
3. CEFTA and Regional Economic Cooperation of Bosnia and Herzegovina, International Conference Economic and Social Development in Bosnia and Herzegovina – A Challenge in the Regional and European Context, Sarajevo, June 11-12-th 2007.
4. Foreign direct investment in B-H achievements, limitations and prospects, International conference Ten years of Dayton, Geneva, Oct. 19-20, 2005.
5. Financial Sector Development in Bosnia and Herzegovina, Business Opportunities in B&H International Conference, Bank of Austria, Austrian Industrial Association and Weiss-Tesbach, Vienna, September 2002.
6. Macroeconomic and Business Environment in B&H, Regional Integration Perspectives in Southeast Europe, Reiffeisenbank, Vienna, June 2002.
7. Economic Regeneration in B&H, Bled School of Management, Sarajevo, June 2002.
8. Financial Infrastructure in B&H, London Economist Roundtable, Sarajevo, February 2002.
9. Impact of external and internal factors in carrying out the project Highway on Vc Corridor through B-H, International forum Highway corridor Vc through B-H, Sarajevo, March, 2002.
10. Competitive advantages in Brcko District regional development, Round table Economic bases for return to Brcko, Brcko, May, 2001.
11. Industry clusters and regional development in B-H, International business forum Prospects, Tuzla 1998 - Clusteri industrija i regionalni razvoj u BiH, Međunarodni poslovni forum Perspektive, Tuzla 1998.
12. Competitive abilities of Bosnia and Herzegovina – conditions and prospects, Business forum Prospects, Tuzla, 1997.

VII. ARTICLES PUBLISHED IN PROFESSIONAL MAGAZINES

1. To pull economy out of poor policies' claws, Oslobođenje, 10.9.2010.
2. Energoinvest – privatize business, not only assets, Oslobođenje, 15.8.2009.
3. Control over privatization, Lider Zagreb, 2008.
4. Agreement on stabilization and accession and its significance for B-H, Lider Zagreb, 2008.
5. Trade development in B-H, Lider Zagreb, 2008.
6. Intra-industry exchange of B-H, Lider Zagreb, 2008.
7. New rules of game in region's trade, Oslobođenje, 7.3.2006.
8. Economic integration of West Balkans – five obstacles for better B-H competitiveness, Oslobođenje, 12.2.2006.
9. Internationalization of B-H trading companies, Privrednik, Vitez, August 2004.
10. Foreign direct investment in B-H, Banke, Sarajevo, December, 2003.
11. Regional marketing of B-H companies, Privrednik, Vitez, 2001.
12. International marketing concept, Pravni savjetnik, Sarajevo, May, 2002.
13. Wisdom of strategic partnership, Business magazine Sarajevo, Sarajevo 7-8/1996.
14. Transition and privatization with visions of international competitiveness, Revija slobodne misli 99, Sarajevo, December, 1996.
15. From lobby to frontyard, Ekonomist Sarajevo, 8/1996.
16. To develop the B-H diamond, Oslobođenje (Business Club) Sarajevo, 30.9.1996.
17. Foreign and local managers, Ekonomist Sarajevo 20 / 1997.
18. Managers and state, Ekonomist Sarajevo 38 / 1997.
19. Chance for businessmen, Ekonomist Sarajevo 53 / 1997.
20. Owners and managers, Ekonomist Sarajevo 56 / 1997.
21. Marketing as the philosophy of living, Revija slobodne misli 99, Sarajevo.

22. How is market defended, Oslobođenje (in focus), 30.9.1996.
23. Future of B-H economy – small and medium-sized enterprises, Business magazine Sarajevo 5/1995.
24. Entrepreneurship in large enterprises, Magazine Sarajevo 6/1995.
25. Toward international market – imperative of economic environment, Business Magazine Sarajevo 9/1995.
26. Economic efficiency of capital, Business Magazine Sarajevo 12/1995.
27. Development of gas economy until 2000, GAS Sarajevo, 1994.
28. Oil industry globalization, Oslobođenje, 10.5.1989.

VIII. INTERNATIONAL RESEARCH PROJECTS

1. WBINNO - Strategija inovacija za Zapadni Balkan, Istraživački project financiran od Research Council of Norway u izvedbi Nordic Institute for Studies in Innovation, Research and Education (NIFU), Oslo (Norway), Ekonomskog instituta Sarajevo, Ekonomskog instituta Zagreb, Mihajlo Pupin Instituta Beograd i Ekonomskog fakulteta Prilep Makedonia, (2011-2014), pozicija coordinator ispred Ekonomskog instituta Sarajevo i autor-istraživač
2. EU EXPRO2 Podrška razvoju i promociji izvoza u Bosni i Hercegovini, EU projekt realiziran od strane WYG, United Kingdom, pozicija Mentor za izvoznu orijentaciju metalne industrije BiH, Sarajevo, 2011.
3. Ekspertiza komercijalnih aspekta sudskog spora između Naftnih terminal Federacije BiH, Ploče i Deltagrip London kod International Trade Chamber International Arbitrage Court, Paris, France, Ekonomski institut Sarajevo, 2011.
4. Comparative analysis of competitive position of BH economy with implications for policies creation, ordered by PKF (UK) LLP of Farrington Place, 20 Farrington Road. London EC1M 3AP, United Kingdom - study for supporting Directorate for economic planning in BH, Economic institute Sarajevo, Sarajevo 2009.
5. Competitiveness of local communities in Tuzla Canton, a paper for workshop Regional and Local development i Bosnia and Herzegovina in Project Territorial organization of Bosnia and Herzegovina – from conflict to regional cooperation, financed by Swiss Scientific Foundation, partnership of University Sarajevo with Zurig University and Gueller – Gueller Zurig , Tuzla 2008.
6. Development of trade and local market in Federation Bosnia and Herzegovina, Economic Institute Sarajevo and Engineering Bureau Zagreb, 2008.
7. Impact assessment of compliance of B&H free economic zones with the EU regulatory environment (co-author with Sucasca, M.), Support to the BiH Government in the European Integration Process and Co/Ordination of Community Assistance – Phase II, Sarajevo 2007.
8. Organic food production – generator of rural development – regulatory and economic framework, Economic Institute Sarajevo 2007., project supported by USAID with technical support of Urban Institute Washington
9. Development of the competitiveness and export potentials of metal sector in Bosnia and Herzegovina, Economic Institute Sarajevo 2006., project supported by USAID with technical support of Urban Institute Washington
10. Financial reintegration of Mostar City, World Bank 2004 -2006.
11. Functional Review of Agricultural Sector in B&H, GFA Terra Systems GmbH, EU European Aid/116651/C/SV/BA, 2004-2006.
12. Business Services Development in Bosnia and Herzegovina, UNDP, 2000.
13. Strategy of Development of Bosnia and Herzegovina, UNDP 1996.

IX. DOMESTIC RESEARCH PROJECTS (IN BOSNIA AND HERZEGOVINA)

1. Koncept nagrade Turističke zajednice Kantona Sarajevo za razvoj turizma (vođa projekta i koautor), Ekonomski institut Sarajevo, 2012.
2. The strategy of SMEs development in Canton Sarajevo, Economic Institute Sarajevo, 2012.
3. The preconditions for establishing Research Center for Metals at University Sarajevo, Economic Institute Sarajevo, 2012.
4. Analysis of strategic framework of economic development and tourism development of the broader area of Trebevic mountain, Economic Institute Sarajevo, 2012.
5. Elaborat o osnivanju privredne-gospodarske arbitraže Udruženja poslodavaca Federacije Bosne i Hercegovine (koautorstvo sa Trivun, V.), Udruženje poslodavaca Federacije BiH, Sarajevo 2011.

6. Feasibility study of selling shares of Federation of Bosnia and Herzegovina in Bosnalijek company, Economic Institute Sarajevo, 2011.
7. Competitiveness of metal sector in Bosnia and Herzegovina: Growth through restructuring and generation of new companies, Economic Institute Sarajevo, 2011.
8. Program of restructuring of public company Sarajevo-Forest (Sarajevo-šume), Economic Institute Sarajevo, 2011.
9. Ekonomsko-pravna ekspertiza vlasničke transformacije UTP Gradski podrum Zagreb, Ekonomski institut Sarajevo, 2011.
10. Koncept reformi i restrukturiranja javnog komunalnog sektora na Kantonu Sarajevo (autor), Ekonomski institut Sarajevo, 2011.
11. Privatizacija poduzeća komunalnog energetskog sektora na Kantonu Sarajevo u okviru projekta Optimalno snabdjevanje energijom Kantona Sarajevo, Ceteor Sarajevo, 2010.
12. Revizija Studije saobraćaja za prugu Čapljina – Nikšić, Innox, Spain, Sarajevo 2010.
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15. Study of economic activities in Mostar City 2010-2020, financed by World Bank, Economic Institute Sarajevo, 2010.
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18. Competitiveness of Centar Municipality and public private partnership projects, Guide for investment in Centar Sarajevo Municipality, Cantonal Institute for physical planning, Sarajevo, 2010.
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35. Development strategy for spa-recreation tourism in Olovo municipality, Economic Institute Sarajevo, 2008.
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37. Study of rationale for establishing industrial parks in municipalities of Central Bosnia region, Economic Institute Sarajevo, 2007.
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45. Study on harmonizing procedures of public medicament purchases with the Law on ublic purchases of Bosnia and Herzegovina, Economic Institute Sarajevo, 2006.
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61. Macro organization of Energoinvest Sarajevo (coauthor), Institute of the School of Economics and Business University Sarajevo, Sarajevo, 1997.
62. Strategy of reconstructing Elektroprivreda BiH (project counsultant), Elektroprivreda BiH, Sarajevo, 1994.
63. Development strategy for Bosnalijek (coauthor), Institute of Faculty of Economics Sarajevo, Sarajevo, 1994.
64. Marketing organization in Fabrika duhana Sarajevo, coauthor, Institute of Faculty of Economics Sarajevo, Sarajevo, 1994.
65. Strategy of development and ownership transformation in Institute pf process technology, Faculty for engineering Sarajevo, IPES Sarajevo, Sarajevo, 1992.
66. Energy supply management in B-H, Institute for economics and organization, Sarajevo, 1991.
67. Development strategy for Energopetrol 1991-2000. Economic Institute Sarajevo, 1990.
68. Integration of Sarajevogas company with Energoinvest Energopetrol Sarajevo, coauthor, Economic Institute Sarajevo, Sarajevo, 1990.
69. Ownership transformation program for Terpentin Višegrad, Višegrad, 1990.
70. Program of restructuring and ownership transformation for Pamo Modriča, Modriča, 1990.
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75. Gaining and distributing joint income in oil and paraffin reproduction unit in Energoinvest, Energoinvest – science, technology and engineering, Sarajevo, 12/1985.
76. Development strategy for oil and chemistry industry in Bosnia and Herzegovina, author of section on oil, Institute of Organization Doboj, Doboj 1983.
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X. PARTICIPATION IN ORGANIZATION OF INTERNATIONAL CONGRESSES AND CONFERENCES (MEMBERSHIP IN ORGANIZATIONAL COMMITTEE)

1. Member of Organization committee of First international conference about natural gas, Sarajevo, June 1990.
2. Member in Program committee of ICES First international conference about transition, School of Economics and business Sarajevo, 2002.
3. President of Organization committee at International Forum about Corridor VC, Sarajevo, Marc 2002.
4. Member in Organizational committee of International business forum Perspektive, 2004.
5. Member of Program committee ICES 2006., Sarajevo.
6. Member of Program committee ICES 2008., Sarajevo.
7. Member of Program committee XXI Congress of CROMAR – Croatian Marketing Association, International Conference Marketing in 21. Century „Marketing for sustainable development“, Faculty of Economics Osijek, Croatia 2009..
8. Vicepresident of Program Committee ICES 2010. Sarajevo

XI. MENTORING

1. Alić, A. (2015): Consumer Brand Equity of Private Brands in Bosnia and Herzegovina, Doctoral dissertation, School of Economics and Business University Sarajevo
2. Peljto-Žigonja, M. (2015): Perspektive Bosne i Hercegovine na svjetskom halal tržištu: studija slučaja „Akova group“, magistarski rad, Ekonomski fakultet u Sarajevu
3. Alić, T. (2014 u toku): Strategije ulaska preduzeća metalnog sektora BiH na međunarodno tržište, Ekonomski fakultet Univerziteta u Sarajevu
4. Alatović, S. (2013), doktorski rad: Konkurentnost specifičnih lokalnih zajednica, model i njegovi rezultati, studija slučaja Brčko Distrikt BiH (u tijeku), Ekonomski fakultet Univerziteta Džemal Bijedić, Mostar
5. Mujić, H. (2002), doktorski rad: Organizacija međunarodnog marketinga u velikim poduzećima u Bosni i Hercegovini, Ekonomski fakultet u Sarajevu, 2002.
6. Rusmir Sendić (2008), doktorski rad: Strategije ulaska bosanskohercegovačkih kompanija na strano tržište (u toku), Ekonomski fakultet u Sarajevu, 2008.
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8. Bajrić, Š. (2013), master teza, Kreiranje brandova u neprofitnim organizacijama, Ekonomski fakultet Univerziteta u Sarajevu
9. Čivić, M. (2013), master teza, Uloga faktoringa u razvoju biznisa u BiH, Centar za interdisciplinarni postdiplomski studij Univerziteta Sarajevo
10. Mešanović, A. (2013), master teza, Strategije ulaska na međunarodno tržište, studija slučaja Mercator Ljubljana, Ekonomski fakultet Univerziteta Sarajevo
11. Veladžić, F. (2013 u toku), master teza, Izvozni marketing mineralnih voda u BiH, studija slučaja sarajevski kiseljak, Ekonomski fakultet Univerziteta u Sarajevu
12. Žigonja-Peljto, M. (2013. u toku), master teza, Perspektive Bosne i Hercegovine na svjetskom halal tržištu, studija slučaja Akova Group, Ekonomski fakultet Univerziteta Sarajevo
13. Baščelija, A.(2012), magistarska teza, Filantropijski marketing: od tradicionalnog pristupa do strateške korporativne filantropije, studija slučaja BH Telecom sarajevo, Ekonomski fakultet Univerziteta Sarajevo.
14. Matić, A. (2012), master teza, Internacionaliziranje malih i srednjih poduzeća kroz oblike konzorcija, studija slučaja konzorcij „Parmigiano-Reggiano“ Reggio Emilia, Italy, Ekonomski fakultet Univerziteta Sarajevo
15. Mujanović, B. (2012), magistarska teza, Procjena vrijednosti branda, studija slučaja BH Telecom Sarajevo, Ekonomski fakultet Univerziteta Sarajevo

16. Bašić, A. (2011), master teza, Upravljanje globalnim brandom na lokalnom nivou, studija slučaja Coca Cola u Bosni i Hercegovini, Ekonomski fakultet Univerziteta Sarajevo
17. Laković, S (2011), master teza, Evropski kontekst penzijske reforme na putu poboljšanja poslovnog ambijenta, studija slučaja Federacija BiH, Centar za interdisciplinarni postdiplomski studij Univerziteta Sarajevo
18. Alić, A. (2010), master teza, Konvergencija potrošačkih potreba u EU kao okvir za primjenu evropskog koncepta međunarodnog marketinga, Ekonomski fakultet Univerziteta Sarajevo
19. Trogrlić, V. (2008) magistarski rad, Planiranje međunarodnog marketinga za tržišta susjednih zemalja, Ekonomski fakultet Univerziteta Sarajevo
20. Bećirbegović E. (2008), magistarski rad: Istraživanje konkurentnosti bankarskog sektora u Bosni i Hercegovini korištenjem indeksa poslovne konkurentnosti, Ekonomski fakultet u Sarajevu 2008.
21. Sarić, N. (2004), magistarski rad: Tržište telekomunikacija Jugoistočne Evrope, Ekonomski fakultet Sarajevo, 2004.
22. Mujčić, H. (2002), doktorski rad: Organizacija međunarodnog marketinga u velikim poduzećima u Bosni i Hercegovini, Ekonomski fakultet u Sarajevu, 2002.
23. Oglečevac, S. (2001), magistarski rad: Istraživanje međunarodne okoline, slučaj Energoinvest Inženjering za dalekovode, Ekonomski fakultet u Sarajevu 2001.

XII. ACADEMIC ADVICES (DOCTORAL DISSERTATIONS, MASTER THESIS AND DIPLOMA PAPERS)

1. Šabović, G. (2006): Elektronsko poslovanje kao strateško informaciono opredjeljenje kompanije, School of Economics and Business, Sarajevo.
2. Spahić, S. (2006): Empirijska studija stavova menadžera prema društvenoj odgovornosti kompanija u Bosni i Hercegovini, School of Economics and Business, Sarajevo.
3. Adembegović, M. (2006): Izgradnja korporativne marke – šansa za mala i srednja BiH poduzeća, School of Economics and Business, Sarajevo.
4. Krivošija, F: (2005): Informacione tehnologije i konkurentnost industrije građevinarstva, School of Economics and Business, Sarajevo.
5. Mešić, I. (2004): Doctoral dissertation: Tranzicija trgovine u Bosni i Hercegovini, School of Economics and Business, Sarajevo.
6. Sarajčić, S. (2004): Doctoral dissertation: Strane direktne investicije kao faktor ekonomskog razvoja Bosne i Hercegovine, School of Economics and Business, Sarajevo.
7. Čalović D. (2003), master thesis: Direktne strane investicije kao faktor dinamiziranja privrede zemlje domaćina, School of Economics and Business Sarajevo
8. Popovac Z. (2003), master thesis: Korporacijska kultura – uvjet ostvarivanja marketing koncepta u materijalnoj proizvodnji i uslugama, School of Economics and Business, Sarajevo.
9. Brkić, N. (2002): Doctoral dissertation: Agencije za ekonomsku propagandu i propagandna industrija u BiH, School of Economics and Business, Sarajevo.
10. Dračić J. (2002), master thesis: Organizacioni i metodološki aspekti istraživanja inostranih tržišta kao faktor strategije tržišnog nastupa Energoinvest dd Sarajevo, School of Economics and Business, Sarajevo.
11. Babić-Hodović, V. (2001): Doctoral dissertation: Strategija i implementacija marketinga u uslužnim organizacijama, School of Economics and Business, Sarajevo.
12. Čulahović, B. (1998): Doctoral dissertation: Tržišna tranzicija preduzeća u tekstilnoj industriji, School of Economics and Business, Sarajevo.

XIII. ADDITIONAL REFERENCES

▪ STUDY VISITS

1. Switzerland, Swiss Scientific Foundation, December, 2008.
2. Urban Institute Moscow, USAID program, 2005.
3. Italia, MBA Scuola Amministrazione Aziendale, Torino, 2004.
4. German, Poland, Public Finance Management, 2002.
5. SAD, Business Exchange USA – B&H, Ohio State University, Dayton 2000.
6. German, Economic Development and Security, Marshal Center for Strategic Studies, Garmishpartenkirchen, 1997.
7. Japan, Business Management for Bosnia and Herzegovina, JICA, Tokyo, 1997.
8. German, Strategies of development, 1995.

▪ PROFESSIONALS CONFERENCES AND EVENTS

1. International Scientific Conference "Challenges of Economic Sciences in the 21st Century, Belgrade, December 2008.
2. International Conference Perspectives of sustainable economic growth in the countries of SEE, Budapest, November 6-8th, 2008. Budapest.
3. International Conference Economic and Social Development in Bosnia and Herzegovina – A Challenge in the Regional and European Context, Sarajevo June 11-12-th 2007., organized by French Institute for International Relations and Austro- French Centre for Rapprochement in Europe
4. ICES, Third International Conference of transition, School of Economics and Business University Sarajevo, October 2006.
5. International Financial Conference – Highway on Corridor Vc, Ministry of Transport and Communication B&H, Sarajevo, November 2005.
6. Ten Years of Dayton and Beyond, International Conference, Geneva, October 2005.
7. CEEUN Seminar about cooperation in 2006., Alpbach, 2005.
8. Regional economic forum, Cavtat 2003, 2004.
9. CEEUN Seminar about program of cooperation 2007., Milano 2003.
10. Round Table Economist London, Sarajevo, 2002., 2003.
11. Seminar about transition and security in SEE, Portorož 2002.
12. First and Second international forum about transition, Sarajevo, 2002, Sarajevo 2003.
13. World Bank and IMF Annual Meeting, Washington, 2002.
14. VIth World Professors Academy Conference: Globalization – Effects on Politics, Society and Family, Seoul, 2000.
15. Conference about transition in small counties, Faculty of economics Pula 2000.
16. CEEMAN Annual Conference, Riga, 1997.
17. World Natural Gas Conference, Milan 1994.
18. Prva međunarodna konferencija o prirodnom plinu, Sarajevo 1990.
19. World Oil Congress, Buenos Aires, 1989.
World Oil Congress, Houston 1987.

▪ INTERVIEWS IN MEDIA

1. Nezavisne novine, Banja Luka, 19.10.2008., str. 8-9 Intervju o posljedicama globalne finansijske krize
2. Oslobođenje, Sarajevo, 8.10.2008. godine, str. 23. Intervju o uticaju svjetske finansijske krize na ekonomiju BiH
3. Televizija F BiH, 11.10.2008. Gost Dnevnika – intervju o refleksijama globalne finansijske krize
4. Televizija F BiH, 24.11.2007. Gost Dnevnika – intervju o rezultatima novih vlada u ekonomskom upravljanju zemljom
5. Delo Ljubljana, 17.12.2004., intevju o perspektivama privrede BiH u 2005.
6. Oslobođenje Sarajevo, 1.11.2004. intervju o stanju u naftnoj privredi BiH
7. Slobodna Dalmacija Split, 30.10.2004., intervju u vezi sa privatizacijom u BiH
8. Start Sarajevo, intervju o rezultatima i perspektivama privatizacije,
9. Onasa Sarajevo, 7.10.2004., intervju u vezi sa privatizacijom u F BiH
10. Večer Ljubljana, 13.3.2004., intervju u vezi sa ekonomskom situacijom u BiH
11. Banke Zagreb, 12/03, intervju o efektima slobodne trgovine za BiH
12. Dani Sarajevo, 5.12.2003., intervju o stranim direktnim investicijama u BiH
13. Global Finance, London, February 2003., intervju o kreditnom rejtingu BiH
Dani Sarajevo, 31.5.2002., intervju o građenju institucija tržišta u BiH

▪ RESEARCH GRANTS

1. Zbornik radova, School of Economics and Business, Sarajevo.
2. Editors for Ist, IInd, IIIrd and IVth conference about transition, Sarajevo 2002., 2003. and 2006.

▪ OTHER TEACHING EXPERIENCES

1. Faculty of Economics Mostar, visiting professor, postgraduate study Strategic management, 1991.

2. Faculty of Criminal Justice Sciences Sarajevo, visiting professor, postgraduate study Foreign trade analysis, 1999.
3. Forestry Faculty University Sarajevo, Strategic management (professor), 2000. and 2001.
4. Faculty of Economics Bihać, International marketing, visiting professor, 2002. and 2003.
5. Center for European studies of University Sarajevo, professor on the course European business
6. Bled School of Management, visiting professor IMD Lozana, Sarajevo, 2002, 2003, 2004.
7. Faculty of Economics Tuzla, visiting professor, postgraduate study 2006 - 2010
8. Faculty of Economics University Mostar, visiting professor II cycle, 2010.