

For our respectable Client, an international company and a world leader in its industry, we are advertising the following position:

# Digital B2B associate (M/F)

# Sarajevo, Bosnia and Herzegovina

Our Client is looking for a candidate who will be responsible for participation, installation, and development of the digital platform. The candidate will actively support the expansion of the platform through predefined dynamics of expanding the number of POSs and assistants who are responsible for sales.

With the active supervision of the manager, the candidate will coordinate the operational side of the program through available systems, analyze data, and prepare reports.

If you have a strong will and enthusiasm to take this challenging role. If you are eager to learn. If you are proactive and focused on the consumers, and you are familiar with the corporate system, our Client would like to meet you.

#### Job Description:

- Active monitoring and maintenance of platform compliance activities towards contractually obligated partners in the form of B2B tasks;
- Preparing reports related to digital systems to provide information to support planning and decision-making at the departmental level;
- Active participation in the back-end/connection of the platform with the existing plan and application towards connecting the platforms. As well as gathering information and providing analytical support when reporting to relevant stakeholders;
- Planning B2B communication aimed at stakeholders in cooperation with internal departments and external agencies;
- Active participation in projects in the domain of development and implementation of additional functionalities of the platform.

## If you have:

- Bachelor's degree (Final year) or master at Social studies universities;
- Excellent proficiency in MS Office (with a focus on Excel and PowerPoint);
- Excellent communication skills and high-stress management skills;
- Fluent in the English language and the local language.

## Our Client offers:

- Regular pay package;
- One-year employment contract with the possibility to be extended;
- Working in an international setting, with a team of experienced, motivated, and devoted teammates;
- Personal development, training, and learning opportunities.



DEKRA Arbeit Group

Please send your application and CV in English, with full confidentiality, to the following e-mail:

e-mail: dekra.agencija@dekra.com

or LINK: https://dekra-bosnia-and-herzegovina.talentlyft.com/jobs/digital-btob-associate-mf-Gul

The closing date for applications is 15.03.2024. godine

Any additional information can be obtained at +387 33 29 52 54

Note: Please be informed that only short-listed candidates will be contacted. Thank you for understanding.