

For our respectable Client, an international company and a world leader in its industry, we are advertising the following position:

## **Junior Acquisition Associate (M/F)**

### **Sarajevo, Bosnia and Herzegovina**

Our Client is looking for a candidate who will be responsible for supporting the implementation of new customer acquisition programs in all channels, including direct sales, indirect sales, and digital channels. With the active supervision of the manager, the candidate will coordinate the operational side of the program through available systems, analyze data, and prepare reports.

If you have a strong will and enthusiasm to take this challenging role. If you are eager to learn. If you are proactive and focused on the consumers, and you are familiar with the corporate system, our Client would like to meet you.

#### **Job Description:**

- Contributes to the development of acquisition on the local market through the availability and development of new mechanics and programs;
- Participates in the creation of instructions on the execution of mechanics for teams on the field;
- Closely cooperates with other teams within the organization to ensure quality and efficient implementation of the tasks;
- Acts as a support to the teams in the field to ensure the smooth functioning of the system through which the mechanics are implemented.
- Performs regular analysis of available data and creates reports for the needs of the team and the rest of the organization.

#### **If you have:**

- Bachelor's degree (Final year) or master at Social studies universities;
- Excellent proficiency in MS Office (with a focus on Excel and PowerPoint);
- Excellent communication skills and high-stress management skills;
- Fluent in the English language and the local language.

#### **Our Client offers:**

- Regular pay package;
- One-year employment contract with the possibility to be extended;
- Working in an international setting, with a team of experienced, motivated, and devoted teammates;
- Personal development, training, and learning opportunities.



DEKRA Arbeit Group

Please send your application and CV in English, with full confidentiality, to the following e-mail:

e-mail: [dekra.agencija@dekra.com](mailto:dekra.agencija@dekra.com)

or LINK: <https://dekra-bosnia-and-herzegovina.talentlyft.com/jobs/junior-acquisition-associate-mf-GuK>

<https://dekra-bosnia-and-herzegovina.talentlyft.com/jobs/administrative-assistant-mf-rzH>

The closing date for applications is 15.03.2024. godine

Any additional information can be obtained at +387 33 29 52 54

Note: Please be informed that only short-listed candidates will be contacted. Thank you for understanding.