



Have you ever dreamed of working from your own place while making money and developing your communicative skills? We are a car transportation brokerage company in the USA. We are currently looking to expand our team with sales driven, dynamic and energetic individuals who are confident, communicative and hungry for money.

Sales Representative

Work from home – flexible hours

About our company:

Nexus Auto Transport is based in Chicago, IL and we are a one of the biggest providers of professional auto shipping services nationwide in US. We have a customer-centric approach and our priority is to make vehicle transportation as easy and painless as possible by making each step of the process simpler than you ever thought possible.

Our website: www.nexusautotransport.com

Job description:

- Contact new prospects to present and promote the company's services and benefits.
- Build relationships with new customers, coordinate car shipment schedule, price.
- Use company tools to follow our specific sales process and close deals.

Required skills and experience:

- Advanced computer skills, multitasking between different online systems
- Fluency in English is a must. E-mail and phone communication with clients from the USA.
- High Motivation, energy and positive attitude towards achieving sales goals.
- Experience with customer interaction/sales processes in English Is a plus.
- Price negotiation, following up with prospects, close deals.

Salary and benefits (what do we offer):

- Professional training provided. (14 days probationary period)
- Young dynamic and positive environment
- Working from home, flexible working hours, payment every 2 weeks. Once you are established in the company: equipment provided along with other benefits.
- Paid Vacation, health Insurance benefits, flexible work schedule.
- Opportunity to move up in the company: Sales Manager, Senior Dispatcher, Team Lead, Large Volume Account Manager, Supervisor.
- Base salary + high commissions structure + bonuses. Entry-level brokers earn \$1000-\$1400 per month. Mid-level brokers earn \$1500-\$2000/month. Top broker sales agents earn \$2000-\$3000/month. On top of this we have daily, weekly, monthly bonuses.
- Working hours: early shift, mid shift, late shift. Business hours 7am-9pm CST USA. Full time 40 working hours minimum. Flexible schedule Monday – Sunday.

Think you have what we are looking for?

Apply now!

Where to apply: jobs@nexusautotransport.com

If you believe you are the best candidate for the position – send us a CV in English, together with a cover letter stating why we should choose you. Feel free to send electronically a recording explaining why you are best fit for the position. Successful candidates will be further contacted for a phone interview to prove their usage of English. Due to the amount of applications that we receive, we might not be able to send feedback to all applicants. All applications will be treated with strict confidentiality.